



# North America Offer List

14 Mar 2024

Falcon Coffees  
1706 East 6th Street,  
Austin, TX  
78702

## Spot

Ref	Origin	Farm	Varietal	Process / Certification	Product Description	Notes	Cup Score	Available	Bags Available	Bag Size	Price	Warehouse
FNAS0836	Blend	Decaf SWP Traceable Peru Cajamarca		Washed	Various: Decaf SWP Traceable Peru Cajamarca	Orange, cinnamon, caramel	85.00		1	30 Kgs	420 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0829	Brazil	Rio Brilhante Maracuja Profile		Natural	Natural Arabica: Los Volcanes Coffee Rio Brilhante Maracuja profile	Lemon, nougat, milk chocolate, cherry	85.00	28 Feb 2024	15	60 Kgs	320 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0828	Brazil	Rio Brilhante Red Fruit Profile		Natural	Natural Arabica: Los Volcanes Coffee Rio Brilhante Red Fruit profile	Cranberry, creamy, chocolate mil, lime	85.00	28 Feb 2024	160	60 Kgs	325 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0479	Colombia	El Diviso Nestor Neffer Lasso Zufiga	Pink Bourbon	Anaerobic Washed	: Bourbon Rosado - Lavado	Floral notes, grapes, orange.	88.00		6	35 Kgs	780 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0790	Colombia	Decaf Atunkaa Traceable Community Lot	Castillo, Colombia & Caturra	Washed	Excelso EP Spec: Decaf Asorcafe Sugarcane Process	Caramel, mandarin orange, cinnamon	85.00	12 Feb 2024	20	70 Kgs	465 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0788	Colombia	Asorcafe Community Lot	Typica, Caturra & Colombia	Washed	Excelso EP Spec: Inza 84+	Chocolate, orange peel. caramel	85.00	12 Feb 2024	20	70 Kgs	330 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
	Colombia	Asorcafe Community Lot	Typica, Caturra & Colombia	Washed	Excelso EP Spec: Inza 84+		85.00	12 Feb 2024	7	70 Kgs	330 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.



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FNAS0793	Colombia	Nestor Lasso El Diviso	Pink Bourbon	Washed	Excelso EP Spec: Nestor Lasso Pink Bourbon	Eucalyptus Candy, spearmint bubble gum, pink cotton candy, honey	88.50	12 Feb 2024	10	35 Kgs	760 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0794	Colombia	Nestor Lasso El Diviso	Sidra	Natural	Excelso EP Spec: Sidra Natural	Mango, pineapple, strawberry daiquiri, tropical fruit	90.00	12 Feb 2024	1	24 Kgs	1250 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0753	Colombia	Asorcafe Community Lot		Washed	Excelso EP: Inza		85.25	12 Oct 2023	19	70 Kgs	410 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0608	Colombia	Tierradentro 86+ Villiage lot	Typica, Caturra & Colombia	Washed	Excelso EP: Inzá - Tierradentro	Orange, champagne, lemon, honey	86.25		4	70 Kgs	430 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0752	Colombia	Piendam Community Lot	Tabi, Caturra, Colombia, Pink Bourbon	Washed	Excelso EP: Washed Regional Piendam - SIR2537	Mandarine orange, caramel, lemon candy	85.00	12 Oct 2023	15	70 Kgs	435 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0792	Colombia	Nestor Lasso El Diviso Caturro Chiroso	74112 Ethiopian landrace	Anaerobic Natural	Microlot: Caturro Chiroso Natural	Passion fruit, red cherry, plum, pineapple, beets juice, orange juice, red fruit	89.00	12 Feb 2024	7	35 Kgs	1250 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0791	Colombia	Nestor Lasso El Diviso Caturro Chiroso	74112 Ethiopian landrace	Anaerobic Washed	Microlot: Caturro Chiroso Washed	Peppermint, rosemary, basil ice cream, stone fruit	89.25	12 Feb 2024	12	35 Kgs	1250 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0614	Colombia	Hermanos Londono	Typica	Washed	Microlot: Hermanos Londoño	Grapefruit, melon, tropical fruit, toffee	87.50		5	70 Kgs	475 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0758	Colombia	La Roca		Washed	Microlot: Juan Carlos Tunubala		86.75	12 Oct 2023	10	35 Kgs	450 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0754	Colombia	El Arbolito		Washed	Microlot: William Camayo	Peach, mango, syrupy, caramel	87.00	12 Oct 2023	3	35 Kgs	475 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.



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FNAS0757	Colombia	El Silencio Natural	Tabi, Caturra, Colombia, Pink Bourbon	Anaerobic Natural	Microlots, Less than 8 defects: El Silencio Natural - SIR2623		87.50	12 Oct 2023	16	70 Kgs	575 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0607	Colombia	Monte Bonito	Castillo, caturra, Colombia	Washed	: Monte Bonito	Orange, floral, dark chocolate	85.00	17 Jun 2023	4	70 Kgs	385 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0755	Colombia	Tierradentro Village Lot	Tabi, Caturra, Bourbon	Washed	: Tierradentro Regional Washed - SIR2687		86.25	12 Oct 2023	23	70 Kgs	430 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0447	El Salvador	Metapan Lagunitas community lot	Pacas Bourbon	Honey	Honey: Pacas/Bourbon Honey 85+	Pear juice, lemon, caramel	85.50	18 Oct 2022	32	69 Kgs	325 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0717	El Salvador	Metapan Project	Pacamara	Washed	SHG EP: Pacamara 86+	White flower, grapes, green apples, jasmine	87.25	30 Aug 2023	23	69 Kgs	605 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0715	El Salvador	Metapan Project	Pacamara	Natural	SHG EP: Pacamara Natural 86+	Pink lemonade, black tea, cranberry	87.25	30 Aug 2023	24	69 Kgs	605 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0714	El Salvador	Metapan Project		Washed	SHG EP: Pacas/Bourbon 84+	Orange, grapes, caramel and honey	85.00	30 Aug 2023	30	69 Kgs	420 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0716	El Salvador	Metapan Project	Pacas Bourbon	Honey	SHG EP: Pacas/Bourbon Honey	Honey, melon, floral	85.00	30 Aug 2023	23	69 Kgs	420 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0516	Ethiopia	Dembi Udo	74110,74112 & Heirloom	Natural	Natural Guji Grade 1: Dembi Udo	Berries, bubble gum, black tea, lime	87.75		13	60 Kgs	440 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0645	Ethiopia	Goro Site	74112 Ethiopian landrace	Natural	Natural Guji Grade 1: Goro Site 23/5205		87.00	26 Oct 2023	15	60 Kgs	535 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.



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FNAS0830	Ethiopia	Birbirs		Natural (organic) (Organic)	Natural Limu Grade 1: Birbirs Natural	Strawberry, Lemon, Black Tea, syrupy	87.00	23 Aug 2023	100	60 Kgs	475 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0636	Ethiopia	Banko Taratu Site	74112 Ethiopian landrace	Extended fermentation - Washed	Washed Yirgacheffe Grade 1: Banko Taratu as per sample 23/5175		88.00	26 Oct 2023	16	60 Kgs	585 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0359	Guatemala	DECAF Pachuj	Cattura & Typica	Washed	SHB EP Max 8 Defects: Decaf Finca Pachuj	Dried fruit, caramel, cinnamon sticks	85.00	21 Jan 2022	8	60 Kgs	400 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0625	Kenya	Kiamabara	SL28, SL34, Ruiru11	Washed	Fully Washed AA: Lot 1387 Kiamabara/Nye ri	Green apples, black tea, pomegranate	88.50		3	30 Kgs	545 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0632	Kenya	Kaguyu Lot 2164	SL28, SL34, Ruiru11	Washed	Fully Washed AB: Lot 2164 Kaguyu/Kirinya ga	Watermelon, caramel, pear	87.75		20	30 Kgs	525 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0630	Kenya	Rungeto Lot 1328	SL14, SL28	Washed	Fully Washed PB: Lot 1328 Rungeto/Kirinya ga	Stone fruit, black tea, lime	88.25		6	30 Kgs	520 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0546	Mexico	Agua Bendita Lot 2	Typica, Marselles a	Washed	SHG EP: Agua Bendita L2	Orange peel, green apple, brown spices.	86.50		18	69 Kgs	370 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0835	Peru	Decaf SWP Traceable Peru Cajamarca	Caturra, Typica , Catim or,	Washed fermented 24 + Hours, Dried 10-15 days	Decaf: Decaf SWP Traceable Peru Cajamarca	Orange, cinnamon, caramel	85.00	3 Feb 2024	70	60 Kgs	420 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.



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FNAS0803	Peru	El Diamante	Caturra, Bourbon	Washed	Specialty Lot, less than 5 defects: El Diamante, San Jose De Lourdes	Dried cranberry, lime, raisins	85.75	17 Jan 2024	6	69 Kgs	410 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0806	Peru	Lucero Anayeli	Catuai, Bourbon	Washed	Specialty Lot, less than 5 defects: Lucero Anayeli - Jaen	Honey, orange jam, Reese's Peanut Butter cup	84.50	17 Jan 2024	29	69 Kgs	330 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0807	Peru	Maria Diaz	Catimor, Catuai, Caturra	Washed	Specialty Lot, less than 5 defects: Maria Diaz - Huabal	Apple cider, chamomile, honey	84.75	17 Jan 2024	30	69 Kgs	330 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0802	Peru	Pedro Garcia	Catuai, Pache	Washed	Specialty Lot, less than 5 defects: Pedro Garcia	Peppermint, orange, salted caramel	86.50	17 Jan 2024	13	69 Kgs	410 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0805	Peru	Roger Chilcon	Caturra	Washed	Specialty Lot, less than 5 defects: Roger Chilcon	Floral, pear, fig, lime	85.00	17 Jan 2024	15	69 Kgs	380 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0762	Rwanda	Gitwe Site	Red Bourbon	Honey	Specialty Honey Process: Honey Gitwe REF 275	Melon, pear, honey, lime	88.00	19 Jan 2024	18	60 Kgs	460 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0763	Rwanda	Gishyita Site		Natural	Specialty Natural: Natural Gishyita REF 055	Strawberry, grapes, kiwi	88.25	19 Jan 2024	7	60 Kgs	460 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0760	Rwanda	Gitega Hills Site	Red Bourbon	Natural	Specialty Natural: Natural Gitega Hills REF 040	Strawberry, mint, berries	88.00	19 Jan 2024	12	60 Kgs	460 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0591	Uganda	Sironko Micro mill Week 1-3 community lot	SL14, SL28 & Nyasaland	Washed	Screen 15+: The Coffee Garden Lot#1 - 85+	Tropical fruit, syrupy body, honey and citrus	86.50		30	60 Kgs	430 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0592	Uganda	Sironko Micro mill Week 4-6 community lot	SL14, SL28 & Nyasaland	Washed	Screen 15+: The Coffee Garden Lot#2 85+	Lemon, pineapple, plum, melon	86.50		20	60 Kgs	430 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.



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## Afloat

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FNAS0834	Brazil	Rio Brilhante		Natural	Natural Arabica: Los Volcanes Coffee Rio Brilhante Red Fruit Profile		85.50	7 Apr 2024	40	60 Kgs	320 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0833	Brazil	Rio Brilhante		Pulped Natural	Pulped Natural : Rio Brilhante Caramel Profile Pulp Natural		84.25	7 Apr 2024	10	60 Kgs	310 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0322	Ethiopia	Damo Site	74110,741 12 & Heirloom	Washed	Washed Sidamo Grade 1: Damo Site	Peach, pineapple, strawberry, black tea	87.50		20	60 Kgs	440 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.

## Discount

Ref	Origin	Farm	Varietal	Process / Certification	Product Description	Notes	Cup Score	Available	Bags Available	Bag Size	Price	Warehouse
FNAS0686	Brazil	Rio Brilhante		Natural	Natural Arabica: Rio Brilhante Mundo Novo		83.00	21 Apr 2023	13	60 Kgs	250 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
SAL	Colombia	Mario Duque Montebonito, Caldes	Colombia & Caturra	Washed	Microlot: Mario Duque lot 769	cotton candy/velvet, tropical fruits, black raspberry, caramel, vanilla	84.00	24 Jul 2019	1	35 Kgs	200 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0446	El Salvador	Metapan Lagunitas community lot	Pacamara	Honey	Honey: Pacamara Honey 86+	Salted caramel candy, honey, tangerine twist	86.75	18 Oct 2022	15	69 Kgs	375 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.



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FNAS0442	El Salvador	Metapan project	Pacamara	Washed	Microlot: Pacamara 86+	Clove, grapes, apples, mint	86.50	4 Sep 2022	32	69 Kgs	375 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0470	El Salvador	Metapan project		Washed	Microlot: Peaberry	Green grapes, orange, grapefruit	86.00	18 Oct 2022	2	34.5 Kgs	375 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0489	El Salvador	Gesha Metapan	Geisha	Natural	Natural: Gesha Natural 86+	Raspberry, apple juice, lime	88.00	18 Oct 2022	3	69 Kgs	395 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0449	El Salvador	Metapan Lagunitas community lot	Pacamara	Washed	SHG EP: Pacamara 85+	Vanilla bean, lemon, green tropical mango	86.00	18 Oct 2022	30	69 Kgs	360 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0448	El Salvador	Metapan Lagunitas community lot	Pacamara	Honey	SHG EP: Pacamara 86+	Silky and milky body, melon, butter	86.75	18 Oct 2022	25	69 Kgs	375 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0444	El Salvador	Metapan Lagunitas community lot	Pacas Bourbon	Washed	SHG EP: Pacas/Bourbon 84+	Tiramisu, white grapes, orange	85.00	18 Oct 2022	38	69 Kgs	300 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0445	El Salvador	Metapan Lagunitas community lot	Pacas Bourbon	Washed	SHG EP: Pacas/Bourbon 85+	Lime, nougat, honey	86.00	18 Oct 2022	57	69 Kgs	360 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
	Guatemala	Las Moritas	Pacamara	Washed	SHB EP: Las Moritas - Red Pacamara		84.50	15 Nov 2022	2	69 Kgs	350 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0378	Kenya	Gaturiri	SL28, SL34, Ruiru11	Washed	Fully Washed AA: GATURIRI NYERI LOT 2206	Pomegranate, lime and black berry.	89.50	6 Jun 2022	15	30 Kgs	500 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0380	Kenya	Gakuya-Ini	SL28, SL34, Ruiru11	Washed	Fully Washed AB: GAKUYA- INI KIRINYAGA LOT 1316	Lemon, black tea, golden raisins.	88.25	6 Jun 2022	14	30 Kgs	485 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.



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FNAS0379	Kenya	Kamuya		Washed	Fully Washed AB: KAMUYA NYERI LOT 1312	Lemon, black cherry, garden peas	87.75	6 Jun 2022	1	30 Kgs	490 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0422	Mexico	Jesus Marias Lot#1	Typica, Bourbon & Caturra	Washed	SHG EP: Jesus Marias L1	Mandarin orange, cinnamon sticks, hot chocolate	86.00		5	69 Kgs	390 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0423	Mexico	Jesus Marias Lot#3	Typica, Bourbon & Caturra	Washed	SHG EP: Jesus Marias L3	Orange blossom, cinnamon sticks, chocolate	86.00		15	69 Kgs	390 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0547	Mexico	La Chiripa	Marselles a	Washed	SHG EP: La Chiripa	Dried dates, caramel, cocoa powder.	86.50		10	69 Kgs	390 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0496	Peru	Cajamarca Lot 2	Caturra, Catimor, Bourbon, Pache, Típica.	Washed	Specialty Lot, less than 5 defects: Cajamarca Lot 2 - Washed 85+	Citrus fruit, chocolate, black tea.	85.00	18 Dec 2022	18	69 Kgs	325 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0556	Peru	Hubal Village lot		Washed	Specialty Lot, less than 5 defects: Hubal Community Lot	lemon hard candy, brown spices, orange	85.50	28 Dec 2022	23	69 Kgs	325 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0495	Peru	Jaen Lot 1	Caturra, Catimor, Bourbon, Pache, Typica.	Washed	Specialty Lot, less than 5 defects: Jaen Lot 1 - Washed 86+	Caramel, orange, cinnamon	86.00	18 Dec 2022	22	69 Kgs	325 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0555	Peru	Luz Mely Aguilar Sanchez Lot 3	Caturra and Catimor	Washed	Specialty Lot, less than 5 defects: Luz Mely Aguilar Sanchez Lot	apple, honey, grapefruit	85.75	28 Dec 2022	5	69 Kgs	325 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0500	Peru	La Esperanza	Bourbon	Washed	Specialty Lot, less than 5 defects: Pedro Garcia - Washed 85+	Mandarin orange, caramel, green apples.	85.00	18 Dec 2022	37	69 Kgs	325 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.





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FNAS0499	Peru	San Jose	Catuai	Washed	Specialty Lot, less than 5 defects: Veronica Mego - Washed 86+	Orange blossom, jasmine, melon.	86.00	18 Dec 2022	4	69 Kgs	325 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
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