



# UK Offer List

6 Sep 2023

Falcon Coffees Limited  
 25-26 High Street,  
 Temple House, Lewes  
 East Sussex - BN7 2LU  
 United Kingdom  
 Phone: +44 (0)1273 977 077  
 Fax: +44 (0)1273 376 839

## Discount

Ref	Farm	Varietal	Process / Certification	Notes	Bag Type	Weight	Available	Remain	Warehouse	USD / Kg	\$1.26 / £ GBP / Kg	\$1.07 / € EUR / Kg
Bolivia												
FSC-4332	Arcangel	Mixed	Anaerobic Washed	Black cherry, goji berry, black forest gateau, notes of walnut jelly and a milk chocolate finish	GrainPro	69.0 Kg	1 Jun 2022	1	Vollers UK	\$ 9.00	£ 7.24	€ 8.45
FSC-4334	Regional	Caturra	Washed	Fruity, citrus, buttery	GrainPro	69.0 Kg	1 Jun 2022	11	Vollers UK	\$ 9.00	£ 7.24	€ 8.45
Brazil												
FSC-4123	Santa Lucia	Catuai	Natural	Red plum, hazelnut and creamy milk chocolate	Grainpro	60.0 Kg	31 Dec 2021	2	Vollers UK	\$ 5.00	£ 4.03	€ 4.70
FSC-5024	Fazenda Villa Boa	Yellow Bourbon	Anaerobic Natural	Pineapple, white grape, delicate and complex	Grainpro	60.0 Kg	26 Feb 2022	3	Commodity Centre	\$ 7.00	£ 5.64	€ 6.59
Colombia												
FSC-4616	Giovany Lizcano	Caturra, Tabi & Castillo	Washed	Green apple and pear, with vanilla, hazelnut and milk chocolate	Grainpro	35.0 Kg	2 Jun 2022	1	Vollers UK	\$ 8.00	£ 6.44	€ 7.52
FSC-4753	Cristina Tunubala	Typica, Bourbon & Caturra	Natural	Turkish delight and rum soaked cherry with vanilla cream and cacao	Grainpro	35.0 Kg	23 Jun 2022	1	Vollers UK	\$ 11.00	£ 8.85	€ 10.34
FSC-4757	Finca Inmaculada	Geisha	Natural	Lemon verbena and juicy green grape with notes of orange, white sugar	Vac-Pac	24.0 Kg	23 Jun 2022	2	Vollers UK	\$ 20.00	£ 16.09	€ 18.79
FSC-5001	Rivier Quintero	Caturra, Colombia & Tabi	Washed	Yellow peach and raspberry with walnut and dark chocolate	Grainpro	35.0 Kg	8 Aug 2022	2	Vollers UK	\$ 8.00	£ 6.44	€ 7.52
FSC-5002	Regional	Castillo	Anaerobic Natural	Fruity, cocoa, round and sweet	Grainpro	35.0 Kg	8 Aug 2022	4	Vollers UK	\$ 8.50	£ 6.85	€ 8.00
FSC-5089	Alexander Cajiao	Castillo	Anaerobic Natural	Papaya, Guava, Blackberry and vanilla with a toffee finish	Grainpro	35.0 Kg	8 Sep 2022	1	Vollers UK	\$ 12.00	£ 9.65	€ 11.27

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Costa Rica												
FSC-4764	San Francisco	Caturra, Catuai	Honey	Plum, fig, tropical fruits with notes of praline, vanilla and dark chocolate and a touch of malt in the finish, creamy body	GrainPro	69.0 Kg	28 Jul 2022	1	Vollers UK	\$ 10.00	£ 8.05	€ 9.41
FSC-4768	BV Rita Herrera Aguilera	SL28	Natural	Blueberry jam, vanilla and dark chocolate, caramel sweetness, juicy acidity and lingering finish	GrainPro	69.0 Kg	28 Jul 2022	1	Vollers UK	\$ 12.00	£ 9.65	€ 11.27
FSC-4769	BV Elieth Valverde	Pacamara	Washed	mandarin, peach and tropical fruits, layers of white chocolate, almond powder and marzipan with a baklava sweetness and a sticky body	GrainPro	69.0 Kg	28 Jul 2022	5	Vollers UK	\$ 11.00	£ 8.85	€ 10.34
FSC-4772	Los Cipreses	Villalobos	Natural anaerobic	Floral, pineapple, nectarine, lychee and red berries with a grapefruit acidity. Notes of bergamot and earl grey, intense juicy cup with a long finish	GrainPro	35.0 Kg	28 Jul 2022	3	Vollers UK	\$ 20.00	£ 16.09	€ 18.79
FSC-4773	Los Cipreses	Yellow catuai, caturra, villalobos	Special Black Honey	Black currant, plum and melon, strawberry laces, marzipan and black tea, caramel sweetness and a creamy body	GrainPro	35.0 Kg	28 Jul 2022	7	Vollers UK	\$ 12.00	£ 9.65	€ 11.27
FSC-4775	Cordillera Del Fuego	Caturra, Catuai	Anearobic	Red currant, intense cinnamon, baked apple, spicy dark chocolate and maple syrup finish	GrainPro	35.0 Kg	28 Jul 2022	18	Vollers UK	\$ 15.00	£ 12.06	€ 14.09
FSC-4776	Cordillera Del Fuego	Caturra, Catuai	Anaerobic	Blueberry, passion fruit and flambe pineapple, cinnamon and nutmeg and a ginger finish. 'Christmas in a cup'	GrainPro	35.0 Kg	28 Jul 2022	15	Vollers UK	\$ 15.00	£ 12.06	€ 14.09
Ethiopia												
FSC-4247	Beshasha Lot#3	Mixed Heirloom Varietals	Washed (Organic)	Jasmine, Nectarine, raspberry, tangerine citrus, caramel sweet and structured	GrainPro	60.0 Kg	6 Jul 2022	1	Vollers UK	\$ 8.80	£ 7.08	€ 8.27
FSC-4256	Beshasha G2 Lot#1	Mixed Heirloom Varietals	Washed (Organic)	Yellow peach, lime, Assam tea, sparkling wine, creamy round and balanced	GrainPro	60.0 Kg	6 Jul 2022	5	Vollers UK	\$ 7.50	£ 6.03	€ 7.04
FSC-4278	Gerba Lot#1	Mixed Heirloom Varietals	Natural	Black currant jam and yellow peach, Nutella and rooibos tea, good body and nice orange acidity	GrainPro	60.0 Kg	5 Oct 2022	76	Vollers UK	\$ 8.60	£ 6.92	€ 8.08

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FSC-4287	Wosasa	74110,74112 & Heirloom	Natural (Organic)	Blueberry, passion fruit, caramel dark chocolate, cherry liquor, rich and sweet	GrainPro	60.0 Kg	9 Sep 2022	52	Vollers UK	\$ 8.60	£ 6.92	€ 8.08
FSC-4290	Daanissa	Gibirinna & Serto (74110 & 74112)	Natural (Organic)	Peach, strawberry and mango with jasmine floral and a juicy sweet caramel and milk chocolate finish	GrainPro	60.0 Kg	7 Jul 2022	57	Vollers UK	\$ 8.60	£ 6.92	€ 8.08
FSC-4315	Tariku Mengesha Rocko Mountain Collection	74112 Ethiopian landrace	Natural	Milkshake, blueberry, strawberry, black tea, star fruit, round, sweet and tropical with mango aftertaste	GrainPro	60.0 Kg	27 Sep 2022	121	Vollers UK	\$ 8.00	£ 6.44	€ 7.52
FSC-4432	Bombe Dry Fermentation	Mixed Heirloom Varietals	Washed	Bergamot, blueberry, black tea, lemon drizzle, sweet and intense mouthfeel	GrainPro	60.0 Kg	30 Sep 2022	12	Vollers UK	\$ 9.40	£ 7.56	€ 8.83
FSC-4465	Goraa	74110,74112 & Heirloom	Natural (Organic)	Floral, dry pineapple, dark chocolate, peanut butter, complex cup	GrainPro	60.0 Kg	9 Sep 2022	131	Vollers UK	\$ 8.00	£ 6.44	€ 7.52
FSC-4490	Beshasha Lot#6	Mixed Heirloom Varietals	Washed (Organic)	Lemonade, bergamot, Earl Grey tea, hints of strawberry and nougat, long finish and complex	GrainPro	60.0 Kg	6 Jul 2022	11	Vollers UK	\$ 9.40	£ 7.56	€ 8.83
FSC-4498	Kabira Lot#3	74110,74112 & Heirloom	Natural (Organic)	Bergamot, blackberry, Damson plum, mango and tonic water, structured and lively body	GrainPro	60.0 Kg	12 Jul 2022	18	Vollers UK	\$ 9.40	£ 7.56	€ 8.83
FSC-4501	Kabira Lot#6	74110,74112 & Heirloom	Natural (Organic)	Mango, dark rum, dried blood orange segments, vanilla, spicy, juicy and sweet	GrainPro	60.0 Kg	12 Jul 2022	1	Vollers UK	\$ 9.40	£ 7.56	€ 8.83
FSC-4516	Dubale Dukamo	74158	Natural	Peach and blueberry with notes of bergamot, jamine, with dark chocolate finish	GrainPro	60.0 Kg	7 Sep 2022	51	Vollers UK	\$ 8.60	£ 6.92	€ 8.08
FSC-4517	Buriso Amaje Lot#2	Mixed Heirloom Varietals	Natural	Lemon verbena, red fruits and sweet mango with dark chocolate and brown sugar	GrainPro	60.0 Kg	7 Sep 2022	18	Vollers UK	\$ 9.40	£ 7.56	€ 8.83
FSC-4518	Buriso Amaje Lot#4	Mixed Heirloom Varietals	Natural	Lime, palma violets, jasmine and cranberry with notes of cacao and a toffee body	GrainPro	60.0 Kg	7 Sep 2022	42	Vollers UK	\$ 9.00	£ 7.24	€ 8.45
FSC-4519	Basha Bekele	Heirloom	Natural	Apricot, lemon zest, vanilla, violet, grenadine juice, velvety with round mouthfeel	GrainPro	60.0 Kg	26 Oct 2022	3	Vollers UK	\$ 9.80	£ 7.90	€ 9.22

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FSC-4520	Bekele Belachew Lot#2	Heirloom	Natural	Strawberry, peach, nutmeg, orange marmalade, creamy with long black tea aftertaste	GrainPro	60.0 Kg	26 Oct 2022	14	Vollers UK	\$ 9.80	£ 7.90	€ 9.22
FSC-4522	Bekele Kecharo Murago	Heirloom	Natural	Lavender, mango, strawberry, vanilla and bergamot finish, very floral and delicate	GrainPro	60.0 Kg	26 Oct 2022	16	Vollers UK	\$ 9.80	£ 7.90	€ 9.22
FSC-4538	Goro Badessa Lot#2	Mixed Heirloom Varietals	Natural	Red berry jam, yellow peach, strawberry with milk chocolate notes well structured and clean	GrainPro	60.0 Kg	5 Oct 2022	45	Vollers UK	\$ 9.00	£ 7.24	€ 8.45
FSC-4539	Buliye Lot#2	Mixed Heirloom Varietals	Natural	Blueberry, physalis, lemon fudge, brown sugar sweetness with complex acidity and juicy buttery body	GrainPro	60.0 Kg	5 Oct 2022	29	Vollers UK	\$ 9.40	£ 7.56	€ 8.83
FSC-4541	Birbirsa	74110,74112 & Heirloom	Natural (Organic)	Pineapple, papaya, raspberry, floral notes and lemon, delicate nectarine finish	GrainPro	60.0 Kg	7 Jul 2022	97	Vollers UK	\$ 8.00	£ 6.44	€ 7.52
FSC-4542	Kennisa Lot#14	Mixed Heirloom Varietals	Washed (Organic)	Stone fruits-like peach & dark cherry, pineapple, lime, full and round dark chocolate mouthfeel	GrainPro	60.0 Kg	11 Jun 2022	1	Vollers UK	\$ 9.40	£ 7.56	€ 8.83
FSC-4544	Duromina Site 2 Lot#29	Mixed Heirloom Varietals	Washed (Organic)	Yellow peach, sweet lemon, Assam tea, turkish delight, sweet, rounded with buttery mouthfeel	GrainPro	60.0 Kg	11 Jun 2022	3	Vollers UK	\$ 9.40	£ 7.56	€ 8.83
FSC-4545	Genji Challa Lot#31	Mixed Heirloom Varietals	Washed (Organic)	Bergamot, orange, black tea, yellow nectarine, very juicy and complex acidity	GrainPro	60.0 Kg	11 Jun 2022	1	Vollers UK	\$ 9.40	£ 7.56	€ 8.83
FSC-4546	Duromina Site 3 Lot#21	Mixed Heirloom Varietals	Washed (Organic)	Earl grey tea, damson plum, nectarine, hint of candied orange, floral and rounded	GrainPro	60.0 Kg	11 Jun 2022	15	Vollers UK	\$ 9.40	£ 7.56	€ 8.83
FSC-4713	Hambela Slow Dry	Mixed Heirloom Varietals	Slow Dry Natural	Jasmine, white nectarine, pomegranate juice, raspberry, floral and bright	GrainPro	60.0 Kg	5 Oct 2022	8	Vollers UK	\$ 9.80	£ 7.90	€ 9.22
FSC-4714	Korate Anaerobic	Mixed Heirloom Varietals	Anaerobic Natural	Mango, blueberry, papaya dark chocolate, round full body and boozy	GrainPro	60.0 Kg	5 Oct 2022	8	Vollers UK	\$ 9.80	£ 7.90	€ 9.22
FSC-4895	Fahem Natural	Mixed Heirloom Varietals	Natural (Organic)	Black cherry, roasted lemon, shortbread, caramel round mouthfeel	GrainPro	60.0 Kg	21 Oct 2022	64	Vollers UK	\$ 7.00	£ 5.64	€ 6.59
FSC-5131	Regional	Mixed Heirloom Varietals	Washed	Citrus, tea, caramel	GrainPro	60.0 Kg	1 Nov 2022	1	Vollers UK	\$ 7.50	£ 6.03	€ 7.04

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FSC-5132	Regional	Mixed Heirloom Varietals	Washed	Citrus, fruity, caramel	GrainPro	60.0 Kg	1 Nov 2022	1	Vollers UK	\$ 7.50	£ 6.03	€ 7.04
Guatemala												
FSC-4510	Zoila Camposeco	Bourbon & Caturra	Washed	Re-Cup 11.08 Roasted almonds, milk chocolate, cherry, orange, creamy	GrainPro	69.0 Kg	3 Aug 2022	10	Vollers UK	\$ 9.00	£ 7.24	€ 8.45
FSC-4639	Regional Antigua	Caturra and Catuai	Washed	Re-Cup 11.08 Banana, walnut, milk choc	GrainPro	69.0 Kg	19 Aug 2022	7	Vollers UK	\$ 8.50	£ 6.85	€ 8.00
FSC-4640	Regional Antigua	Caturra & Villa Sarchi	Washed	Re-Cup 11.08 Orange, maple syrup, herbal	GrainPro	69.0 Kg	19 Aug 2022	14	Vollers UK	\$ 8.50	£ 6.85	€ 8.00
FSC-4641	Patzibir	Bourbon, Caturra, Catuai	Washed (Organic)	Re-Cup 11.08 Floral, red currant, white choc and raspberry	GrainPro	69.0 Kg	19 Aug 2022	28	Vollers UK	\$ 10.80	£ 8.69	€ 10.15
FSC-4642	Las Moritas Pacamara	Pacamara	Washed	Re Cup 11.08 Passion fruit red cherry, toffee, honeycomb	GrainPro	69.0 Kg	19 Aug 2022	9	Vollers UK	\$ 12.00	£ 9.65	€ 11.27
FSC-4665	Regional Huehuetenango	Pache & Caturra	Washed	Re-Cup 11.08 Sencha tea, mandarine, dark choc,long finish bright	GrainPro	69.0 Kg	3 Aug 2022	27	Vollers UK	\$ 8.50	£ 6.85	€ 8.00
FSC-4667	Erika Sanchez	Caturra, Bourbon & Pache	Washed	Re-Cup 11.08 Pear, nutella, butter croissants	GrainPro	69.0 Kg	3 Aug 2022	14	Vollers UK	\$ 10.50	£ 8.45	€ 9.86
FSC-4668	Gumercinda Sarvelia Gomez: <b>NEW</b>	Caturra, Catuai, Bourbon and Pache	Washed	Jasmine, sweet lemon and black tea with red cherry and a long honey finish	GrainPro	69.0 Kg	3 Aug 2022	1	Vollers UK	\$ 9.50	£ 7.65	€ 8.93
FSC-4708	Regional Antigua	Bourbon and Caturra	Washed	Re-Cup 11.08 Orange, red plum, almond essence	GrainPro	69.0 Kg	24 Oct 2022	1	Vollers UK	\$ 9.60	£ 7.72	€ 9.01
FSC-4716	Regional Antigua	Bourbon & Caturra	Washed	Re-Cup 11.08 Dark chocolate, liquorice, cashew	GrainPro	69.0 Kg	24 Oct 2022	9	Vollers UK	\$ 11.46	£ 9.23	€ 10.77
FSC-4729	El Buho	San Ramon, Caturra	Washed	Re-Cup 11.08 Mandarine, Kiwi, lemon shortbread	GrainPro	69.0 Kg	9 Aug 2022	5	Vollers UK	\$ 10.00	£ 8.05	€ 9.41

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Honduras												
FSC-4820	Regional Copan Natural	Catuai Rojo & Parainem a	Natural (Organic)	Re-Cup 18/08 Red fruits, mixed nuts, chocolate	Grainpro	69.0 Kg	31 Aug 2022	3	Vollers UK	\$ 8.00	£ 6.44	€ 7.52
FSC-4975	Regional Copan Regional	IHCafe 90 & Lempira	Natural (Organic)	Re-Cup 18/08 Pineapple, shortbread, bakers chocolate	Grainpro	69.0 Kg	31 Aug 2022	9	Vollers UK	\$ 8.00	£ 6.44	€ 7.52
FSC-4985	Los Tres	Lempira, Parainem a & IHCAFE 90	Natural (Organic)	Re-Cup 18/08 Cream, roasted hazelnut, stone fruit medium acidity	Grainpro	69.0 Kg	31 Aug 2022	9	Vollers UK	\$ 10.05	£ 8.09	€ 9.45
FSC-4993	Regional Copan Washed	Lempira	Washed (Organic)	Re-Cup 18/08 Maltesers, butter, green plum	Grainpro	69.0 Kg	31 Aug 2022	26	Vollers UK	\$ 9.15	£ 7.36	€ 8.60
FSC-4994	Regional Copan Washed	Mixed	Washed (Organic)	Re-Cup 18/08 Nougat, coated peanuts, dark grape	Grainpro	69.0 Kg	31 Aug 2022	32	Vollers UK	\$ 9.15	£ 7.36	€ 8.60
FSC-5076	Regional Copan Washed	Mixed	Washed (Organic)	Re-Cup 18/08 Milk choc chip, walnut and cashew, oat milk	Grainpro	69.0 Kg	31 Aug 2022	4	Vollers UK	\$ 9.15	£ 7.36	€ 8.60
Kenya												
FSC-4562	Kianjuki AA	SL28 & 34 Ruiru11, Batian	Washed	Green plum, Caramel, Apricot, Blueberry and chocolate.	Vac-Pac	30.0 Kg	26 May 2022	6	Vollers UK	\$ 9.60	£ 7.72	€ 9.01
FSC-4563	Kii AB	SL28 & 34	Washed	Grapefruit, agave, lemon rind, sweet black currant acidity.	Vac-Pac	30.0 Kg	26 May 2022	3	Vollers UK	\$ 9.60	£ 7.72	€ 9.01
FSC-4564	Gakuyu-Ini AB	SL28 & 34	Washed	Tropical fruits, high acidity.	Vac-Pac	30.0 Kg	26 May 2022	10	Vollers UK	\$ 9.60	£ 7.72	€ 9.01
FSC-4580	Nduma AA	SL28 & 34 Ruiru11, Batian	Washed	Raspberry, lemon, dried pineapple, black tea, complex balanced acidity and deeply sweet	Vac-Pac	30.0 Kg	27 May 2022	18	Vollers UK	\$ 9.60	£ 7.72	€ 9.01
FSC-4583	Ndundu AB	SL28 & 34	Washed	Stewed yellow peach, sticky toffee pudding, clotted cream and mixed berries with velvety, smooth mouthfeel	Vac-Pac	30.0 Kg	27 May 2022	24	Vollers UK	\$ 9.60	£ 7.72	€ 9.01
FSC-4584	Kiandu AB	SL28 & 34	Washed	Pink grapefruit, blueberry, cola, maple syrup.	Vac-Pac	30.0 Kg	27 May 2022	31	Vollers UK	\$ 9.60	£ 7.72	€ 9.01
FSC-4698	Kegwa AA	SL28 & 34 Ruiru11, Batian	Washed	Honeysuckle, lemon, red currant, white nectarine, jammy and fruity	GrainPro	30.0 Kg	11 Sep 2022	34	Vollers UK	\$ 9.60	£ 7.72	€ 9.01

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FSC-4700	Tano Ndogo AB	SL28 & 34 Ruiru11, Batian	Washed	Ripe mango, caramel, black currant, chestnut's honey floral and juicy	GrainPro	30.0 Kg	11 Sep 2022	10	Vollers UK	\$ 9.60	£ 7.72	€ 9.01
FSC-4701	Kabngetuny AB	SL28, SL34, Ruiru11	Washed	Cherry tomato, dark chocolate, butter, very juicy and clean	GrainPro	30.0 Kg	11 Sep 2022	37	Vollers UK	\$ 9.60	£ 7.72	€ 9.01
FSC-4703	Kabngetuny AB Lot#2	SL28, SL34, Ruiru11	Washed	Lemonade, black currant, blood orange, spicy cinnamon notes and long sweet finish	GrainPro	30.0 Kg	11 Sep 2022	60	Vollers UK	\$ 9.60	£ 7.72	€ 9.01
FSC-4704	Kirura AB	SL28, SL34, Ruiru11	Washed	Earl grey tea, orange, brown sugar, hints of peach and plum with long blackberry aftertaste	GrainPro	30.0 Kg	11 Sep 2022	42	Vollers UK	\$ 9.60	£ 7.72	€ 9.01

## Nicaragua

FSC-4570	Regional	Mixed	Washed	Caramel, biscuit, low acidity, soft	GrainPro	69.0 Kg	3 Jul 2022	6	Vollers UK	\$ 7.50	£ 6.03	€ 7.04
FSC-4874	Bethania	Maracatur ra	Washed	Vine peach, physalis, goji berry and apple, notes of milk chocolate and toffee	Grainpro	69.0 Kg	3 Jul 2022	2	Vollers UK	\$ 9.00	£ 7.24	€ 8.45
FSC-4877	Los Nubarrones	Java	Washed	Violets, hibiscus notes of black tea and dark chocolate. Delicate, sweet and balanced with a velvety body	Grainpro	69.0 Kg	3 Jul 2022	6	Vollers UK	\$ 9.00	£ 7.24	€ 8.45
FSC-4880	Regional	Mixed	Washed	Caramel, chocolate, low acidity	Grainpro	69.0 Kg	3 Jul 2022	15	Vollers UK	\$ 7.50	£ 6.03	€ 7.04

## Peru

FSC-4228	Regional	Mixed	Natural	Tropical, chocolate, sweet	GrainPro	69.0 Kg	16 Dec 2021	5	Vollers UK	\$ 7.00	£ 5.64	€ 6.59
FSC-4394	COE Lot#23 La Chirimoya	Catuai & Caturra	Natural	Honeydew melon, mango and red fruits, floral notes, chocolate raisins with a good body, coating mouthfeel and long finish	Vac-Pac	30.0 Kg	1 Jun 2022	1	Vollers UK	\$ 8.00	£ 6.44	€ 7.52

## Uganda

FSC-4779	Regional	SL14, SL28 & Nyasaland	Washed	Citrus, tea, sugar cane	GrainPro	60.0 Kg	14 Aug 2022	59	Vollers UK	\$ 8.00	£ 6.44	€ 7.52
FSC-4782	Regional	SL14, SL28 & Nyasaland	Washed	Citrus, toffee, sweet	GrainPro	60.0 Kg	14 Aug 2022	32	Vollers UK	\$ 8.00	£ 6.44	€ 7.52

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FSC-4785	PB Regional	SL14, SL28 & Nyasaland	Washed	Citrus, toffee, creamy	GrainPro	60.0 Kg	14 Aug 2022	5	Vollers UK	\$ 8.00	£ 6.44	€ 7.52
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Pound and Euro prices reflect indicative exchange rates; all coffees are offered based on their USD/KG value.  
The offer list prices are for a storage of maximum 6 months, if you would like to contract your coffee for a longer period, please talk to the sales team.  
Special offer coffees need to be taken within 2 months from contract date.