



North America Offer List

4 May 2023

Falcon Coffees
1706 East 6th Street,
Austin, TX
78702

Available

Ref	Origin	Farm	Varietal	Process / Certification	Product Description	Notes	Cup Score	Available	Bags Available	Bag Size	Price	Warehouse
FNAS0435	Brazil	Rio Brilhante Tropical profile	obata, Bourbon	Natural	: Fosforico SCA 85+	Cherry, pineapple, caramel	85.50	17 Oct 2022	203	60 Kgs	320 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0433	Brazil	Rio Brilhante Red Fruit profile	obata, Bourbon	Natural	: Frutado SCA 85+	Honey, apples, nuts	85.00	17 Oct 2022	234	60 Kgs	320 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0633	Brazil	Rio Brilhante		Pulped Natural	Natural Arabica: Rio Brilhante Pulped Natural 2 17/18 Fal		84.00	21 Apr 2023	94	60 Kgs	295 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0573	Brazil	Tropicana profile		Natural	Natural Arabica: Rio Brilhante Tropicana Fal		85.75	14 Feb 2023	20	60 Kgs	370 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0478	Colombia	El Diviso Nestor Neffer Lasso Zufiga	Red Bourbon	Anaerobic Natural	: Bourbon Rojo - Natural	Mango, red fruits, raspberry, hibiscus.	87.50		2	35 Kgs	820 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0479	Colombia	El Diviso Nestor Neffer Lasso Zufiga	Pink Bourbon	Anaerobic Washed	: Bourbon Rosado - Lavado	Floral notes, grapes, orange.	88.00		4	35 Kgs	700 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0479	Colombia	El Diviso Nestor Neffer Lasso Zufiga	Pink Bourbon	Anaerobic Washed	: Bourbon Rosado - Lavado	Floral notes, grapes, orange.	88.00		2	35 Kgs	700 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0285	Colombia	Imaculada	Gesha	Washed	Microlots, Less than 8 defects: gesha - Inmaculada	Strawbery jam, pink lemonade, peach syrup	91.50	4 Apr 2022	3	24 Kgs	2900 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.



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FNAS0483	Colombia	ANSERMA COOP ASSOCIATES	Castillo, Colombia, Caturro	Natural	: Natural Siracusa Lot 208	Cherry, plum, dark chocolate.	87.50		1	70 Kgs	560 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0481	Colombia	Argelia Community lot	Colombia, Castillo & Caturra	Washed	: Regional Argelia	Lime, hard candy, orange.	85.50		22	70 Kgs	420 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0446	El Salvador	Metapan Lagunitas community lot	Pacamara	Honey	Honey: Pacamara Honey 86+	Salted caramel candy, honey, tangerine twist	86.75	18 Oct 2022	15	69 Kgs	520 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0447	El Salvador	Metapan Lagunitas community lot	Pacas Bourbon	Honey	Honey: Pacas/Bourbon Honey 85+	Pear juice, lemon, caramel	85.50	18 Oct 2022	33	69 Kgs	420 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0442	El Salvador	Metapan project	Pacamara	Washed	Microlot: Pacamara 86+	Clove, grapes, apples, mint	86.50	4 Sep 2022	36	69 Kgs	490 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0470	El Salvador	Metapan project		Washed	Microlot: Peaberry	Green grapes, orange, grapefruit	86.00	18 Oct 2022	2	34.5 Kgs	490 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0489	El Salvador	Gesha Metapan	Geisha	Natural	Natural: Gesha Natural 86+	Raspberry, apple juice, lime	88.00	18 Oct 2022	5	69 Kgs	520 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
	El Salvador			Washed	SHG EP: Hondurita Pacamara		84.00	1 Jul 2019	1	38.5 Kgs	300 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0449	El Salvador	Metapan Lagunitas community lot	Pacamara	Washed	SHG EP: Pacamara 85+	Vanilla bean, lemon, green tropical mango	86.00	18 Oct 2022	30	69 Kgs	420 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0448	El Salvador	Metapan Lagunitas community lot	Pacamara	Honey	SHG EP: Pacamara 86+	Silky and milky body, melon, butter	86.75	18 Oct 2022	25	69 Kgs	535 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.



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FNAS0444	El Salvador	Metapan Lagunitas community lot	Pacas Bourbon	Washed	SHG EP: Pacas/Bourbon 84+	Tiramisu, white grapes, orange	85.00	18 Oct 2022	43	69 Kgs	360 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0444	El Salvador	Metapan Lagunitas community lot	Pacas Bourbon	Washed	SHG EP: Pacas/Bourbon 84+		85.00	18 Oct 2022	2	69 Kgs	380 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0445	El Salvador	Metapan Lagunitas community lot	Pacas Bourbon	Washed	SHG EP: Pacas/Bourbon 85+	Lime, nougat, honey	86.00	18 Oct 2022	57	69 Kgs	420 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0318	Ethiopia	Goro Site	74112 Ethiopian landrace	Washed	Washed Guji Grade 1: Goro Site	Dulce de leche, strawberry jam, grapefruit	87.55		10	60 Kgs	430 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0242	Ethiopia	Decaf Single Farmer Mustefa Abakeno	74110,741 12 & Heirloom	Washed	Washed Limu Grade 1: Decaf SWP Mustefa Abakeno		85.00		2	60 Kgs	460 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0487	Ethiopia	Banko Gotiti Site	74110,741 12 & Heirloom	Washed	Washed Yirgacheffe Grade 1: Banko Gotiti Falcon 88 +	Tropical fruit punch, peach, berries	89.00		6	60 Kgs	470 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0359	Guatemala	DECAF Pachuj	Cattura & Typica	Washed	SHB EP Max 8 Defects: Decaf Finca Pachuj	Dried fruit, caramel, cinnamon sticks	85.00	21 Jan 2022	20	60 Kgs	470 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0425	Guatemala	Farms of Antigua	Bourbon	Washed	SHB EP: Farms of Antigua Fal	Honey, lemon, orange and pecans	86.00	14 Nov 2022	31	69 Kgs	430 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0428	Guatemala	Rio Azul Community lot	Bourbon & Sachimor	Washed	SHB EP: Rio Azul Fal	Cinnamon sticks, lemon, apples	85.00	20 Sep 2022	35	69 Kgs	380 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0428	Guatemala	Rio Azul Community lot	Bourbon & Sachimor	Washed	SHB EP: Rio Azul Fal	Cinnamon sticks, lemon, apples	85.00	20 Sep 2022	1	69 Kgs	380 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.



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FNAS0443	Guatemala	San Carlos Antigua	bourbon	Washed	SHB EP: San Carlos Fal	Chocolate, honey, minty clove	85.50	19 Oct 2022	8	69 Kgs	430 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0378	Kenya	Gaturiri	SL28, SL34, Ruiru11	Washed	Fully Washed AA: GATURIRI NYERI LOT 2206	Pomegranate, lime and black berry.	89.50	6 Jun 2022	19	30 Kgs	500 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0380	Kenya	Gakuya-Ini	SL28, SL34, Ruiru11	Washed	Fully Washed AB: GAKUYA-INI KIRINYAGA LOT 1316	Lemon, black tea, golden raisins.	88.25	6 Jun 2022	14	30 Kgs	460 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0379	Kenya	Kamuya	SL28 & 34	Washed	Fully Washed AB: KAMUYA NYERI LOT 1312		87.75	6 Jun 2022	1	30 Kgs	450 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0382	Kenya	Muthua-Ini	SL28 & 34	Washed	Fully Washed AB: MUTHUA-INI NYERI LOT 1329		88.50	6 Jun 2022	9	30 Kgs	465 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0546	Mexico	Agua Bendita Lot 2	Typica, Marselles a	Washed	SHG EP: Agua Bendita L2	Orange peel, green apple, brown spices.	86.50		20	69 Kgs	420 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0403	Mexico	Finca Las Cascades	Typica & Caturra	Washed	SHG EP: Finca las Cascadas	Orange, brown spices, cherry	85.00		35	69 Kgs	355 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0422	Mexico	Jesus Marias Lot#1	Typica, Bourbon & Caturra	Washed	SHG EP: Jesus Marias L1	Mandarin orange, cinnamon sticks, hot chocolate	86.00		7	69 Kgs	450 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0423	Mexico	Jesus Marias Lot#3	Typica, Bourbon & Caturra	Washed	SHG EP: Jesus Marias L3	Orange blossom, cinnamon sticks, chocolate	86.00		15	69 Kgs	450 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0547	Mexico	La Chiripa	Marselles a	Washed	SHG EP: La Chiripa	Dried dates, caramel, cocoa powder.	86.50		10	69 Kgs	450 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.



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FNAS0303	Peru	Andres Goicochea Lot 4	Gesha	Natural	Specialty Lot, less than 5 defects: Andres Goicochea Natural Lot 4		88.50	26 Jan 2022	5	69 Kgs	930 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0496	Peru	Cajamarca Lot 2	Caturra, Catimor, Bourbon, Pache, Tipica.	Washed	Specialty Lot, less than 5 defects: Cajamarca Lot 2 - Washed 85+	Citrus fruit, chocolate, black tea.	85.00	18 Dec 2022	42	69 Kgs	460 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0498	Peru	La Montana	Caturra	Washed	Specialty Lot, less than 5 defects: Eli Chilcon - Washed 86+	Berries, orange, black tea.	87.00	18 Dec 2022	27	69 Kgs	520 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0466	Peru	La Naranja	Catuai	Washed	Specialty Lot, less than 5 defects: Elvis Tineo - Washed 85+	Lime, Cane sugar, white flower.	85.75	18 Dec 2022	22	69 Kgs	440 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0556	Peru			Washed	Specialty Lot, less than 5 defects: Hubal Community Lot		85.50	28 Dec 2022	25	69 Kgs	460 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0495	Peru	Jaen Lot 1	Caturra, Catimor, Bourbon, Pache, Typica.	Washed	Specialty Lot, less than 5 defects: Jaen Lot 1 - Washed 86+	Caramel, orange, cinnamon	86.00	18 Dec 2022	36	69 Kgs	495 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0555	Peru		Caturra and Catimor	Washed	Specialty Lot, less than 5 defects: Luz Mely Aguilar Sanchez Lot		85.75	28 Dec 2022	5	69 Kgs	465 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0494	Peru	EL Cedro	caturra, Catimor, Bourbon	Washed	Specialty Lot, less than 5 defects: Olivera Diaz Marcial - Washed 86+	Tropical fruit, floral, berries.	86.00	18 Dec 2022	22	69 Kgs	495 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.



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FNAS0500	Peru	La Esperanza	Bourbon	Washed	Specialty Lot, less than 5 defects: Pedro Garcia - Washed 85+	Mandarin orange, caramel, green apples.	85.00	18 Dec 2022	37	69 Kgs	460 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0499	Peru	San Jose	Catuai	Washed	Specialty Lot, less than 5 defects: Veronica Mego - Washed 86+	Orange blossom, jasmine, melon.	86.00	18 Dec 2022	5	69 Kgs	510 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.

Coming Soon

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FNAS0589	Colombia		Castillo, caturra, Colombia	Washed	Excelso EP Spec: Decaf Argelia Sugarcane Process		85.00	9 May 2023	35	70 Kgs	4.65 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0589	Colombia		Castillo, caturra, Colombia	Washed	Excelso EP Spec: Decaf Monte Bonito Sugarcane Process		85.00	9 May 2023	33	70 Kgs	4.65 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0607	Colombia		Castillo, caturra, Colombia	Washed	: Monte Bonito		85.00	13 Jun 2023	16	70 Kgs	380 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0597	Ethiopia	Kuri Mountain Site Limu G2	heirloom	Washed	Washed Limu Grade 2: Kuri Mountain Gato lot Washed Gr. 2		86.00	28 May 2023	100	60 Kgs	410 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.



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Discount

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FNAS0536	Brazil	Natural classic profile		Natural	Natural Arabica Scr 16+: 20 -120 BR - Fazenda Rio Brilhante 3 Lord Windsor	Chocolate, cherry, pecans	81.00	21 Sep 2021	1	60 Kgs	240 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0535	Brazil	Fezenda Pilar		Washed	Natural Arabica Scr 16+: 20 -123 BR - Fazenda Pilar Lord Windsor	Chocolate, cherry, cereal	82.00	21 Sep 2021	3	60 Kgs	245 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
	Brazil			Natural	Natural Arabica Scr 16+: Fazenda Rio Brilhante		81.00	9 Jun 2020	10	60 Kgs	250 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0393	Burundi			Washed	Fully Washed 15+: Mwizero 11&13/306	Black tea, lemonade, molases	83.00		5	60 Kgs	325 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0287	Colombia	Benjamin Tunubala	Typica	Washed	Microlots, Less than 8 defects: Benjamín Tunubala	Orange blossom, nectatine, nuts	87.75	4 Apr 2022	2	35 Kgs	420 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0290	Colombia	San Jose	Typica, Caturra, Colombia, Tabi	Washed	Microlots, Less than 8 defects: San José	Lemon, stone fruit, orange zest	85.00	4 Apr 2022	5	35 Kgs	350 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0271	El Salvador	Metapan Pacamara 88 +	Pacamara	Washed	Washed: Pacamara 88+		88.25	17 Aug 2021	2	69 Kgs	350 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.



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FNAS0221	Ethiopia	Buncho	74110,741 12 & Heirloom	Honey (Organic)	Honey Sidamo Grade 1 : Buncho Honey		89.00	8 Oct 2021	1	60 Kgs	350 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0221	Ethiopia	Buncho	74110,741 12 & Heirloom	Honey (Organic)	Honey Sidamo Grade 1 : Buncho Honey		89.00	8 Oct 2021	2	60 Kgs	350 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0091	Ethiopia	Refisa Site	Wolisho and Kuruma	Washed (Organic)	Washed Sidamo Grade 1: Refisa 0040 (OB/20/2101) SCA 88	Orange, cranberry, tangerine	84.00	28 Jul 2020	25	60 Kgs	280 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
	Guatemala			Washed	SHB EP Max 8 Defects: San Martin Jilotepeque		82.00	19 May 2020	10	69 Kgs	250 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
	Guatemala		Villa Sarchi		SHB EP: Villa Sarchi 2 La Esperanza			23 Aug 2019	2	69 Kgs	225 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0355	Peru	Casiano Lopez	Cattura & Typica	Washed	: Casiano Lopez	Red apple, caramel, nuts	85.00	3 Jun 2022	32	69 Kgs	350 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0354	Peru	Mario Quispe	Caturra & Typica	Washed	: Mario Quispe		85.00	3 Jun 2022	11	69 Kgs	350 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0304	Peru	Grimanes Morales Lot 1	Gesha	Washed	Specialty Lot, less than 5 defects: Grimanes Morales Lot 1	Lemon, white flower, mandarin, honey	86.50	26 Jan 2022	11	69 Kgs	500 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0176	Peru	Jose Cruz Menor - Washed - Lot 1	Caturra	Washed	Specialty Lot, less than 5 defects: Jose Cruz Menor - Washed - Lot 1	Red apple, jelly, pomegranate	81.50	23 Feb 2021	1	69 Kgs	310 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.



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FNAS0325	Peru	Pacaybamba	Caturra	Natural	Specialty Lot, less than 5 defects: Pacaybamba Natural	Pineapple acidity, sweet berry, molases	85.75		34	69 Kgs	390 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0310	Peru	Rufino Vargas Lot 2	Caturra	Washed	Specialty Lot, less than 5 defects: Rufino Vargas Lot 2	Berries, stone fruit, dark chocolate	85.00	26 Jan 2022	11	69 Kgs	350 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0357	Peru	Tiburcio Alarcon	Caturra & Typica	Washed	: Tiburcio Alarcon	Almonds, candied pecans, lemon	85.00	3 Jun 2022	9	69 Kgs	350 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0357	Peru	Tiburcio Alarcon	Caturra & Typica	Washed	: Tiburcio Alarcon		85.00	3 Jun 2022	2	69 Kgs	350 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.
FNAS0267	Rwanda	Gatare Site	Jackson	Washed	Fully Washed Specialty Microlots: Gatare Sample Ref 291		87.50	31 Jan 2022	2	60 Kgs	360 ¢/lb	(ALAMEDA) Continental Terminals Annex, Inc.