



North America Offer List

4 May 2023

Falcon Coffees
1706 East 6th Street,
Austin, TX
78702

Available

Ref	Origin	Farm	Varietal	Process / Certification	Product Description	Notes	Cup Score	Available	Bags Available	Bag Size	Price	Warehouse
FNAS0537	Brazil			Natural	: Fosforico	Dark chocolate, cherry, cranberry	85.00	7 Dec 2022	261	60 Kgs	320 ¢/lb	Continental Terminals Inc, NJ
FNAS0434	Brazil	Rio Brilhante	obata, Bourbon	Natural	: Frutado SCA 85+	Cherry, dark chocolate, spices	85.00	27 Nov 2022	119	60 Kgs	320 ¢/lb	Continental Terminals Inc, NJ
FNAS0601	Brazil	Rio Brilhante Classic Profile	Obata	Natural	Natural Arabica: 16/18 Classic Profile		84.00	4 Feb 2023	120	60 Kgs	280 ¢/lb	Continental Terminals Inc, NJ
FNAS0416	Colombia	Fincamigos	Gesha	Washed	Excelso EP Spec: Gesha	Floral notes, lime, yuzu, orange blossom	89.25	17 Jul 2022	3	24 Kgs	1200 ¢/lb	Continental Terminals Inc, NJ
FNAS0410	Colombia	Asorcafe Community Lot	Typica, Caturra & Colombia	Washed	Excelso EP Spec: Inzá Asorcafe		85.50	17 Jul 2022	36	70 Kgs	405 ¢/lb	Continental Terminals Inc, NJ
FNAS0412	Colombia	Guapacha	Castillo, Colombia & Caturra	Natural	Excelso EP Spec: Natural Guapacha	Passion fruit, white flower, tropical fruits	88.00	17 Jul 2022	5	35 Kgs	530 ¢/lb	Continental Terminals Inc, NJ
FNAS0414	Colombia	Buena Vista	Caturra, Red Bourbon	Washed	Excelso EP Spec: Pablo Sancho	Black sugar, honey, orange and grapefruit jam	87.50	17 Jul 2022	10	35 Kgs	450 ¢/lb	Continental Terminals Inc, NJ
FNAS0408	Colombia	Chaparral Community lot	Typica, Caturra, Colombia, Tabi	Washed	Excelso EP Spec: Regional Chaparral	Chocolate, cacao nibs, orange bitters	85.25	17 Jul 2022	3	70 Kgs	405 ¢/lb	Continental Terminals Inc, NJ
FNAS0415	Colombia	Yoni Pichica		Washed	Excelso EP Spec: Yoni Pichica	Black cherry, plum, lemon hard candy	86.50	17 Jul 2022	8	35 Kgs	440 ¢/lb	Continental Terminals Inc, NJ
FNAS0429	Ethiopia	Gerba Dogo Site	74110,74112 & Heirloom	Natural (RFA)	Natural Guji Grade 2	Hibiscus, orange, caramel, berries	86.75		134	60 Kgs	460 ¢/lb	Continental Terminals Inc, NJ
FNAS0431	Guatemala	Covadonga Antigua		Washed	SHB EP Max 8 Defects: Covadonga Fal		85.50	11 Sep 2022	10	69 Kgs	435 ¢/lb	Continental Terminals Inc, NJ



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FNAS0513	Guatemala	Rio Azul Community Lot	Bourbon & Sachimor	Washed	SHB EP Max 8 Defects: Río Azul Fal	Pecans, clove, nectarine	84.50	11 Sep 2022	5	69 Kgs	380 ¢/lb	Continental Terminals Inc, NJ
FNAS0513	Guatemala	Rio Azul Community Lot	Bourbon & Sachimor	Washed	SHB EP Max 8 Defects: Río Azul Fal	Pecans, clove, nectarine	84.50	11 Sep 2022	19	69 Kgs	380 ¢/lb	Continental Terminals Inc, NJ
FNAS0511	Guatemala	Covadonga	Bourbon & Caturra	Washed	Specialty Microlots, less than 5 defects: Farms of Antigua Covadonga Fal	Chocolate, lemon, brown sugar	85.50	11 Sep 2022	50	69 Kgs	440 ¢/lb	Continental Terminals Inc, NJ
FNAS0492	Guatemala	Pachuj	Cattura	Washed	Specialty Microlots, less than 5 defects: Pachuj Fal	Brown sugar, red wine, citric fruit	86.25	11 Sep 2022	16	69 Kgs	440 ¢/lb	Continental Terminals Inc, NJ
FNAS0510	Guatemala	San Carlos Antigua	bourbon	Washed	Specialty Microlots, less than 5 defects: San Carlos Fal	Lemon, cherry, chocolate milk	86.00	11 Sep 2022	8	69 Kgs	440 ¢/lb	Continental Terminals Inc, NJ
FNAS0512	Guatemala	San Lorenzo	Typica & Caturra	Washed	Specialty Microlots, less than 5 defects: San Lorenzo Fal	Lemon, pineapple, flower, raisins	87.00	11 Sep 2022	25	69 Kgs	455 ¢/lb	Continental Terminals Inc, NJ
FNAS0468	Peru	El Eucalipto	Catuai, Pache, TYPica, Catimor	Washed	: Anai Dalila Guevara - Washed 86+	Cranberry jam, honey, apple juice.	86.00	15 Dec 2022	28	69 Kgs	510 ¢/lb	Continental Terminals Inc, NJ
FNAS0532	Peru	Chirinos Lot	Caturra, Bourbon	Washed	: Chirinos Lot 2 - Washed 85+	Chocolate covered almonds, milky body, green apples.	85.00	15 Dec 2022	31	69 Kgs	450 ¢/lb	Continental Terminals Inc, NJ
FNAS0529	Peru	El Diamante	Bourbon, Caturra, Catuai	Washed	: Elvis Tineo Lot 3 - Washed 85+	Stone fruit, lime, lemon pie.	85.50	15 Dec 2022	37	69 Kgs	450 ¢/lb	Continental Terminals Inc, NJ
FNAS0527	Peru	Huabal Community lot	Caturra, Catuai, Catimor	Washed	: Huabal - Washed 85+	Grapefruit, white flower, lemongrass.	85.50	15 Dec 2022	30	69 Kgs	450 ¢/lb	Continental Terminals Inc, NJ
FNAS0526	Peru	Jaen	Bourbon, Caturra	Washed	: Jaen Cajamarca - Washed 86+	Tangerine, floral notes, butter.	86.00	15 Dec 2022	11	69 Kgs	500 ¢/lb	Continental Terminals Inc, NJ



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FNAS0534	Peru	El Cedro	Caturra, Bourbon, Typica	Washed	: Olivera Diaz Marcial - Washed 85+	Mandarin orange, yuzu, stone fruit.	85.00	15 Dec 2022	28	69 Kgs	450 ¢/lb	Continental Terminals Inc, NJ
FNAS0528	Peru	La Chirimoya	Caturra, Catuai	Washed	: Orlando Pedraza - Washed 86+	Raspberry, lime peel, green grapes.	86.00	15 Dec 2022	36	69 Kgs	500 ¢/lb	Continental Terminals Inc, NJ
FNAS0530	Peru	La Esperanza	Bourbon, Typica, Catimor	Washed	: Pedro Garcia Diaz - Washed 87+	Strawberry, stone fruit, brown sugar.	87.25	15 Dec 2022	11	69 Kgs	590 ¢/lb	Continental Terminals Inc, NJ
FNAS0531	Peru	San Ignacio	Caturra	Washed	: San Ignacio Lot 2 - Washed 86+	Lime, watermelon, raspberry.	86.00	15 Dec 2022	34	69 Kgs	510 ¢/lb	Continental Terminals Inc, NJ
FNAS0533	Peru	San Jose De Lourdes	Catuai, Bourbon, Caturra	Washed	: San Jose De Lourdes - Washed 85+	Floral, citrus notes, black tea and clove.	85.50	15 Dec 2022	28	69 Kgs	450 ¢/lb	Continental Terminals Inc, NJ

Discount

Ref	Origin	Farm	Varietal	Process / Certification	Product Description	Notes	Cup Score	Available	Bags Available	Bag Size	Price	Warehouse
FNAS0190	Brazil	Rio Brilhante Red Fruit profile	Bourbon - Catuaí Icatu - Topázio - Arara	Natural	Natural Arabica: 20-078 BR - Fazenda Rio Brilhante 1		85.50		1	60 Kgs	190 ¢/lb	Continental Terminals Inc, NJ
FNAS0211	El Salvador	Anarquía Pacamara	Pacamara	Washed	: Anarquía Pacamara AAA	Lemon, dates, orange	88.00	14 Jul 2021	1	69 Kgs	325 ¢/lb	Continental Terminals Inc, NJ
FNAS0212	El Salvador	Metapan Project 87+	Pacamara	Washed	: Pacamara AAA	Green apples, cherry lemonade, cane sugar	85.00	14 Jul 2021	1	69 Kgs	300 ¢/lb	Continental Terminals Inc, NJ
FNAS0236	Ethiopia	Buncho Honey	74110,741 12 & Heirloom	Honey (Organic)	Honey Sidamo Grade 1 : Buncho Honey		89.00	7 Sep 2021	1	60 Kgs	350 ¢/lb	Continental Terminals Inc, NJ
FNAS0226	Ethiopia	Gata Anerobic Washed	74110,741 12 & Heirloom	Washed (Organic)	Washed Sidamo Grade 1: Gata Anerobic	Ginger ale, hard candy, raspberry, mint	89.00	24 Aug 2021	6	15 Kgs	475 ¢/lb	Continental Terminals Inc, NJ



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FNAS0255	Guatemala	San Lorenzo Coban	caturra, bourbon	Washed	SHB EP Max 8 Defects: San Lorenzo Fal	Mango gummies, fuji apple, kiwi	87.00	10 Oct 2021	5	69 Kgs	275 ¢/lb	Continental Terminals Inc, NJ
FNAS0418	Honduras	Carlos David Benitez		Washed	Microlot, less than 5 defects: Carlos David Benitez B6b	Stone fruit, floral, sweet	86.00	11 Aug 2022	7	69 Kgs	360 ¢/lb	Continental Terminals Inc, NJ
FNAS0417	Honduras	El Cedro	Yellow Paca and Lempira	Washed	Microlot, less than 5 defects: Marcos Garcia B11	Red apple, mandarin orange, honey	86.25	11 Aug 2022	20	69 Kgs	370 ¢/lb	Continental Terminals Inc, NJ
FNAS0419	Honduras	El Encanto del Bambu	Parainem a & Lempira	Washed	Microlot, less than 5 defects: Pedro Antonio Zuniga Macoto U48aa	Red fruits, milk chocolate, dates	86.50	11 Aug 2022	49	69 Kgs	350 ¢/lb	Continental Terminals Inc, NJ
FNAS0392	Honduras	Community lot		Washed	SHG EP: BR3 Lot quality	Lemon, nuts, chocolate	83.00	11 Aug 2022	130	69 Kgs	290 ¢/lb	Continental Terminals Inc, NJ
FNAS0159	Peru	Agustin Vas quez Burga Lot 2	Typica & Caturra	Washed	Specialty Lot, less than 5 defects: Agustin Vasquez Burga - Washed - Lot 2	Peach, caramel, apple	81.00	3 Mar 2021	2	69 Kgs	290 ¢/lb	Continental Terminals Inc, NJ
FNAS0240	Peru	Eladio Monsalve Delgado	Caturra, Bourbon & Typica	Washed	Specialty Lot, less than 5 defects: Eladio Monsalve Delgado	Lemon, honey, apples		20 Nov 2018	3	69 Kgs	280 ¢/lb	Continental Terminals Inc, NJ
FNAS0337	Peru	Marcelino Chinguel- Lot 3		Natural	Specialty Lot, less than 5 defects: Marcelino Chinguel - Natural - Lot 3	Pineapple, fruit punch, coffee flower	86.50	31 May 2022	9	69 Kgs	900 ¢/lb	Continental Terminals Inc, NJ
FNAS0333	Peru	Nelber Arevalo -Lot 1		Washed	Specialty Lot, less than 5 defects: Nelber Arevalo - Washed - Lot 1	Plum, golden raisins, butterscotch	87.25	31 May 2022	4	69 Kgs	420 ¢/lb	Continental Terminals Inc, NJ



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FNAS0336	Peru	Nery Rioja -Lot 3	Washed	Specialty Lot, less than 5 defects: Nery Rioja - Washed - Lot 3	Mandarin orange, apples, citrus notes	88.00	31 May 2022	13	69 Kgs	450 ¢/lb	Continental Terminals Inc, NJ
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